

STANDARD KEMAHIRAN PEKERJAAN KEBANGSAAN (NATIONAL OCCUPATIONAL SKILL STANDARD)

EVENT MANAGEMENT LEVEL 4



Jabatan Pembangunan Kemahiran Kementerian Sumber Manusia, Malaysia



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STANDARD PRACTICE

NATIONAL OCCUPATIONAL SKILLS STANDARD (NOSS) FOR: EVENT MANAGEMENT LEVEL 4

1. INTRODUCTION

Event management is the application to create and develop the management of festivals, events and conferences. Event management involves studying the intricacies of the brand, identifying the target audience, devising the event concept, planning the logistics and coordinating the technical aspects before actually executing the modalities of the proposed event. Post-event analysis and ensuring a return on investment have become significant drivers for the event industry.

Malaysia is fast emerging as a choice destination for international conventions and exhibitions in this part of the world. Its growing appeal to convention and exhibition organizers is not surprising in view of the country's easy accessibility, political stability, modern infrastructures, a wide range of well-equipped facilities, accommodations and settings to cater to all types of meeting requirements. These facilities have a proven track record in hosting numerous major international events. This Southeast Asian gem is also a stunning variety of sightseeing, cuisine, entertainment, well-developed banking and finance systems. These qualities, inclusive of the range of technical equipment, back-up services and overall safety of travel in the country, are additional ingredients in the organisation of successful events in Malaysia.

Malaysia also offers a fascinating myriad of activities for the pre and post-conference tours that will make convention, seminar or exhibition a most memorable and enjoyable experience. The growth of festivals and events is an indicator that the management can no longer be *ad hoc*. Malaysia's events management industries are more holistic these days - the power to promote event that move far beyond traditional Malaysian festivities, such as Formula One, retail therapy, aerospace industry, maritime industry and extreme sports which have a large impact on communities and in some cases, the whole country.

Event management is considered as one of the strategic marketing and communication tools used by companies of all sizes, from product launches to press conferences, and promotional events to reach clients and potential clients. They might target their audience by using the news media, hoping to generate media coverage which will reach thousands or millions of people. They can also invite their audience to their events and reach them at the actual event.

Clients hire event management companies to handle a specific scope of services for the given event, which at its maximum may include all creative, technical and logistical elements of the event. Event management companies and organizations service a variety of areas including corporate events (product launches, press conferences, corporate meetings and conferences), marketing programs (road shows, grand opening events), and special corporate hospitality events like concerts, award ceremonies, film premieres, launch/release parties, fashion shows, commercial events and private (personal) events such as weddings. There are some qualities required to become an Events Executive such as excellent communication skills, precise time-management, organised, thorough and detailed attitude, listens to instructions carefully, creative and innovative.

This NOSS is developed focusing on the Event Management.

The experts in this field can also pursue careers in similar hospitality industries in Malaysia or internationally. The demand for qualified and experienced Event Management Executive is high as of now and would increase in the future. Hence, the development of this NOSS is essential for the industry to have certain guidelines and standards based on the level of competencies that have been set by the industry experts in this field. Study shall include organizational skills, technical knowledge, public relation, marketing, advertising, food and beverages, logistics, decor, glamour identity, human relations, study of law and licenses, regularities risk management, budgeting, study of allied industries, i.e. television and media.

Based on the workshop findings, it was decided that the entry level for Event Management Executive profession is at Level 4. The justification is based on the nature of work that requires competency in performing a range of event management activities, performed with a substantial degree of personal responsibility and autonomy. Generally they work following instructions and job assignment schedules that have been prepared on basis as per term of reference.

This NOSS provides first hand information to the candidates regarding the event management working environment. This NOSS also provides a career path and employment development for those involved in this industry.

Consequently, the development of this NOSS at Level 4 (*Refer Figure 1.3* Occupational Framework matrix for Event Management – Sub sector of Event Management Executive in Malaysia) is essential so that the sub sector will have complete standards and guidelines to be used by the industry.

Pre-Requisite

This course can be enrolled by individuals who have been awarded with SKM Level 3 Event Management Coordination.

2. OCCUPATIONAL STRUCTURE

Existing Occupational Structure

SUB SEKTOR: MICE (Meeting, Incentive, Convention, Exhibition)

LEVEL	PENGURUSAN ACARA (EVENT MANAGEMENT)				
L5	Belum ada (Not Available)				
L4	Belum ada (Not Available)				
L3	HT-200-3 Penyelia MICE MICE Supervisor (25-10-10)				
L2	HT-200-2 Koordinator MICE MICE Coordinator (25-10-10)				
L1	HT-200-1 Kerani MICE MICE <i>Clerk</i> (25-10-10)				

Figure 1.1 Occupational Framework matrix for Hospitality and Tourism – Subsector of MICE (Meeting, Incentive, Convention, Exhibition) in Malaysia

Proposed Occupational Area Structure

LEVEL	PENGURUSAN ACARA (EVENT MANAGEMENT)				
L8	Belum Ada				
L7	(Not Available)				
L6	(NOLAVAIIADIE)				
L5	Pengurus Acara (Event Manager)				
L4	Eksekutif Pengurusan Acara (Event Management Executive)				
L3	Koordinator Pengurusan Acara (Event Management Coordinator)				
L2	Tiada Tahap (No Level)				
L1	Tiada Tahap (No Level)				

Figure 1.3 Proposed Occupational Framework matrix for Hospitality and Tourism – Sub sector of Event Management in Malaysia

Proposed Occupational Area Analysis

LEVEL	PENGURUSAN ACARA (EVENT MANAGEMENT)				
L8	Dolum Ada				
L7	Belum Ada (Not Available)				
L6	(Not Nivaliable)				
L5	Pengurus Acara (Event Management)				
L4	Pengurusan Acara (Event Management)				
L3	Koordinasi Pengurusan Acara (Event Management Coordination)				
L2	Tiada Tahap (No Level)				
L1	Tiada Tahap (No Level)				

Figure 1.2 Proposed Occupational Area Framework matrix for Hospitality and Tourism – Sub sector of Event Management in Malaysia

DESCRIPTION OF COMPETENCY LEVEL

Malaysia Skills Advanced

The NOSS is developed for various occupational areas. Candidates for certification must be assessed and trained at certain levels to substantiate competencies. Below ISA guideline of each NOSS Level as defined by the Department of Skills Development, Ministry of Human Resources, Malaysia.

Malaysia Skills Certificate: Competent in performing a range of varied

work activities, most of which are routine Level 1

and predictable.

Malaysia Skills Certificate: Competent in performing a significant range Level 2

of varied work activities, performed in a variety of contexts. Some of the activities are non-routine and required individual

responsibility and autonomy.

Malaysia Skills Certificate: Competent in performing a broad range of Level 3

varied work activities, performed in a variety of contexts, most of which are complex and non-routine. There is considerable responsibility and autonomy and control or

guidance of others is often required.

Malaysia Skills Diploma: Competent in performing a broad range of Level 4

complex technical or professional work activities performed in a wide variety of contexts and with a substantial degree of personal responsibility and autonomy. Responsibility for the work of others and

allocation of resources is often present.

Diploma fundamental principles and Level 5 techniques across a wide and often

unpredictable variety of contexts. Very substantial personal autonomy and often significant responsibility for the work of others and for the allocation of substantial resources features strongly, as do personal

Competent in applying a significant range of

complex

accountabilities for analysis, diagnosis,

planning, execution and evaluation.

4. MALAYSIAN SKILL CERTIFICATION

Candidates after being assessed and verified and fulfilled Malaysian Skill Certification requirements shall be awarded with Diploma Kemahiran Malaysia (DKM) for Level 4.

5. JOB COMPETENCIES

An	Event Management Executive Level 4 is competent in performing:
	Event Staff Management
	Event Management Sales, Marketing And Promotion
	Event Hospitality Management
	Event Budget Preparation
	Event Facility And Risk Management
	Event Environmental And Ecological Management

6. WORKING CONDITIONS

Event management companies and organizations service a variety of areas including corporate events (product launches, press conferences, corporate meetings and conferences), marketing programs (road shows, grand opening events), and special corporate hospitality events like concerts, award ceremonies, film premieres, launch/release parties, fashion shows, commercial events and private (personal) events such as weddings. Working in events can be fast-paced, hectic and require the ability to multi-task and deal with any crisis that may arise. The co-ordinator will get involved in every aspect from planning, booking to even be present on the day to ensure that everything goes on plan. It is a very hands on role which can be rewarding if accomplished successfully.

7. EMPLOYMENT PROSPECT

The knowledge and skills gained by the Event Management Executive in handling variety of areas including corporate events, marketing programs and special corporate hospitality events and the ability to work independently would be advantageous for employment in other related service industries such as travel agencies, hotels, food and beverage sector, event companies etc.

Other related industries with respect to employment opportunities are:

Event Management
Event Management Consultancy
Hotel, travel and hospitality Industries
Advertising Agencies
Public Relations Firms
Corporations
News Media
Non-profit organization
Integrated Marketing & Communications
Event Budgeting and Accounting
Meeting, Incentive, Convention and Exhibition (MICE) industry

8. TRAINING, INDUSTRIAL/PROFESSIONAL RECOGNITION, OTHER QUALIFICATIONS AND ADVANCEMENT

As for career development, most competent event executive learns their competency on the job. They usually begin as qualified event executive and gradually learn their new skills as they gain experience. Further certification may increase their chances of career advancement. Thus with additional formal training/education and certification, this experience competent event executive can advance to become a certified event manager.

9. SOURCES OF ADDITIONAL INFORMATION

 Ministry of Tourism Malaysia (Industry Development Division)
 Level 14, No. 2, Tower 1
 Jalan P5/6, Presint 5
 62200 Putrajaya

> Tel : 03 – 8891 7000 Fax : 03 – 8891 7473 Website : www.motour.gov.my

☐ Malaysia Convention & Exhibition Bureau (MyCEB) at:

Suite 14.3, Level 14, Menara IMC

8 Jalan Sultan Ismail

50250 Kuala Lumpur, Malaysia Email: info@myceb.com.my

Tel: +603 2034 2090 Fax: +603 2034 2091

Website: www.motour.gov.my

10. ACKNOWLEDGEMENT

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11. COMMITTEE MEMBERS FOR DEVELOPMENT OF STANDARD PRACTICE (SP), COMPETENCY PROFILE CHART (CPC), COMPETENCY PROFILE (CP) AND CURICULUM OF COMPETENCY UNIT (CoCU)

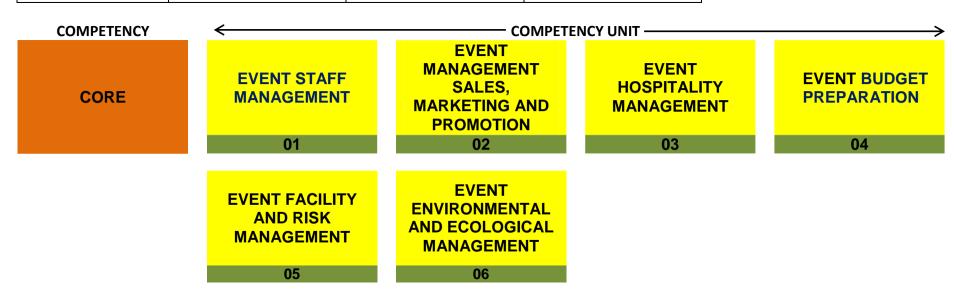
EVENT MANAGEMENT

LEVEL 4

PAN	PANEL					
1	Pn. Jalifah Binti Abd Aziz	Consultant Saga Rimbun				
2.	En. P.Poobalan A/L Pakerisamy	Event Consultant POOB Studio Event Management				
3.	En. Nik Mohd Hairi Iskandar Bin Sabiamad	Managing Director Binsabi Sdn Bhd				
4.	Pn. Normah Binti Ibrahim	Consultant Saga Rimbun				
5.	Pn. Nurul Azrin Bin Mhd Nasir	Producer/Director Astro Productions Sdn Bhd				
6.	En. Jusophian Bin Harun	Director Joe Harun Productions				
7.	En. Azman Bin Ahmad	Advertising Executive Tribe Ads Sdn Bhd				
8.	Pn. Nor Kamala Sari Binti Kamarozaman Freelancer					
FAC	FACILITATOR					
9	9 Kamarul Izam Bin Jalani					
CO-	CO-FACILITATOR					
10	0 Mazlan Bin Omar					
DO	DOCUMENTOR					
11.	11. Mastura Liza Binti Muhammad					

COMPETENCY PROFILE CHART (CPC)

SECTOR	HOSPITALITY AND T	HOSPITALITY AND TOURISM				
SUB SECTOR	EVENT MANAGEME	EVENT MANAGEMENT				
JOB AREA	EVENT MANAGEMENT					
JOB LEVEL	FOUR (4)	JOB AREA CODE				



COMPETENCY PROFILE (CP)

Sub Sector	EVENT MANAGEMENT						
Job Area	EVENT MANAGEMENT						
Level	FOUR (4)	FOUR (4)					
CU Title	CU Code	CU Descriptor	Performance Criteria				
1. Event Staff Management		The CU title describes the competency in event human resources management. He or she is responsible to facilitate work integration across a wide range of event projects by using flexible and responsive approach to dealing with human resources management issues. The person who is competent in this CU shall be able to determine event organisation chart, prepare event work scheduling / planning, carry out event group leader briefing, execute event manpower deployment, monitor event work progress and appraise event manpower work performance. The outcome of this competency is to implement events human resources management principles in a practical scenario in accordance with event specification and	 Determine event organisation chart Prepare event work scheduling / planning Carry out event group leader briefing 	 1.1 Role of the event committee determined as per job order requirement 1.2 The primary purpose and goals of the event determined in accordance with client needs 1.3 Staff coaching & training record studied 1.4 Experienced and qualified staff identified as per job order requirement 2.1 Schedule for event developed as per client specifications 2.2 Contingency plan / backup plan prepared as per potential challenges forecasted 3.1 Event order details explained as per job order requirement 3.2 Responsibility for each section clearly determined as per job order requirement 3.3 Support staff motivated in accordance with human 			

CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
		requirement.		resource development guidelines
			Manage event manpower deployment	 4.1 Flexible and responsive approach developed 4.2 Provide advice at strategic level 4.3 Integration across a wide range of projects facilitated as per event job order
			5. Monitor event work progress	 5.1 Challenges / obstacles identified 5.2 Crisis risk management skills applied 5.3 Work progress monitored in accordance with event order requirement
			Appraise event manpower work performance	6.1 Manpower work completion appraised6.2 Manpower deployment organized effectively6.3 Activities report / data compiled

CU Title	CU Code	CU Descriptor	CU Work Acti	vities	Performance Criteria
Event Management Sales, Marketing And Promotion		The CU title describes the competency in event management sales, marketing and promotion. He or she is responsible to perform event sales, marketing and	Determine client re	equirement	1.1 Client profiling checked as per standard operating procedure1.2 Market trend variable identified1.3 Client requirement and budget determined
		promotion activities. The person who is competent in this CU shall be able to determine client requirement, present event package proposal to client, prepare marketing and promotion event theme / concept, manage sponsorship, execute marketing and	Present event proposal to client	package	2.1 Event proposal within client budget prepared 2.2 Sales of event package executed 2.3 Final proposal approved by client obtained 2.4 Official letter of award from client recorded
		promotional activities and evaluate sales, marketing and promotional performance. The outcome of this competency is to apply methodical approach contributes to the value as an information gatherer for the benefit	Prepare sales, mai promotion event th concept		 3.1 Demographic and psychographic profile studied 3.2 Promotional medium determined in accordance with approved event specifications 3.3 Media partner finalised for approval
		of company intelligence as well as concentrate resources on the opportunities to increase sales and achieve a sustainable competitive advantage in accordance with company business plan.	4. Manage sponsorsh	nip	 4.1 Branding trade promotion offered 4.2 Element of creative design and technology used 4.3 Guest list / patron obtained to attract market attention as per market strategy
			Execute sales, ma promotional activiti		5.1 Branding exercise executed in accordance with marketing strategy

CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
				5.2 Plan for successful events conceptualized in accordance with marketing strategy 5.3 Rapport with sponsorship well managed as per networking development strategy 5.4 Marketing and promotional activities in sequence according to actual plan
			6. Evaluate sales, marketing and promotional performance	6.1 Feedback from audience assessed 6.2 Market response rate tabulated 6.3 Event management sales, marketing and promotion performance recorded

CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
3 Event Hospitality Management		The CU title describes the competency in event hospitality management. He or she is the person who is responsible to ensure hospitality requirement such as food and beverages, accommodation and	Examine event order / programme details	 1.1 Numbers of delegations finalised 1.2 Element of special needs and protocol listed out 1.3 Types of accommodation required identified 1.4 Types of facilities required identified
		welfare fulfill staff and client needs.	Determine event hospitality requirement	2.1 Packages/rates identified 2.2 Accommodation capacity determined
		The person who is competent in this CU shall be able to examine event order/programme details, determine event hospitality requirement, manage event hospitality		2.3 Level of accommodation entitlement determined 2.4 Optional service provider standby
		requirement and confirm details of event hospitality requirement.	Manage event hospitality requirement	3.1 Hospitality packages/rates approved by superior 3.2 Correspondence and
		The outcome of this competency is the ability to apply strategic management principles to hospitality operations in maximizing the accomplishment of		administration document prepared 3.3 Protocol/special needs services managed in accordance with event order
		organizational goals and objectives in accordance with stakeholder requirement.	Confirm details of event hospitality requirement	4.1 Hospitality cost calculated 4.2 Terms and condition with service provider confirmed 4.3 Report on hospitality management presented to superior

CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
4 Event Budget Preparation		The CU title describes the competency in event accounting and finance.	Analyse event specifications and requirement	1.1 Different types of event identified 1.2 Event order requirement listed out 1.3 Event theme and concept
		He or she is the person who will calculate and prepare initial budget for any proposed event.	Allocate event budget	identified 2.1 Cost of event technical specifications and equipment
		The person who is competent in this CU shall be able to analyse event		used identified 2.2 Budget for direct cost and indirect cost allocated
		specifications and requirement, allocate event budget, calculate manpower/overhead costing, prepare event budget for approval,		2.3 Element of operational and capital expenditure cost differentiated
		present draft budget to management (profit & loss) and obtain approval from superior.	Calculate event manpower / overhead costing	3.1 Direct manpower cost determined in accordance with budgeting procedure
		The outcome of this competency is		3.2 Indirect manpower cost listed out in accordance with budgeting procedure 3.3 Miscellaneous cost classified in
		to provide useful information to superior with information that aids in the prediction of the amounts, timing and uncertainty of budget and cash		accordance with budgeting procedure
		flows in accordance with company cost control procedures.	 Prepare event budget for approval 	4.1 Event costing element detailed out in accordance with budgeting procedure
				4.2 Actual sponsorship value identified 4.3 Percentage of internal and
				external capital calculated in accordance with budgeting

5. Present event budget to management (profit & loss) 5. Present event budget to management (profit & loss) 5. Present event budget to management (profit & loss) 5. Presentation skills applied 5.2 Event costing element presented 5.3 Return on investment feasibility study presented in accordance with accounting procedure 5.4 Event budget submitted to superior for approval 5.5 Justified event budget prepared	CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
	CU Title	CU Code	CU Descriptor	5. Present event budget to	procedure 5.1 Presentation skills applied 5.2 Event costing element presented 5.3 Return on investment feasibility study presented in accordance with accounting procedure 5.4 Event budget submitted to superior for approval

	CU Title	CU Code	CU Descriptor		CU Work Activities	Performance Criteria
5	Event Facility And Risk Management		The CU title describes the competency in event facility and risk management.	1.	Study type of event and venue facilities specifications	1.1 Even order requirement studied 1.2 Equipment technical specifications referred 1.3 Types of facilities at site identified
			He or she is the person who will manage event facilities, equipment and to conduct risk assessment.	2.	Identify potential hazard	2.1 Potential hazard category differentiated 2.2 Hazard element related to
			The person who is competent in this CU shall be able to study type of event and venue facilities specifications, identify potential hazard, perform event facilities risk			human, technological, natural and environmental identified 2.3 Risk aspect and impact identified in accordance with risk assessment procedure
			assessment, manage event facilities set up and risk control measures and evaluate event facility and risk management execution.	3.	Perform event facilities risk assessment	 3.1 All potential scenario considered in accordance with safety requirement 3.2 Electrical and lighting equipment is tagged and in test date, overhead power lines or
			The outcome of this competency is to provide excellent event facilities setup with minimum risk in accordance with event specification			other cables identified in accordance with safety requirement 3.3 Parking facilities and access for
			and safety requirements.			vehicles arranged in accordance with safety requirement 3.4 Basic facilities provided
						3.5 Waste management during setting up, during event and after the event controlled in accordance with safety requirement

CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
				3.6 Site perimeter security decided in accordance with safety requirement
			Manage event facilities set up and risk control measures	 4.1 Approval from authorities and legislative requirement applied and recorded 4.2 Insurance for facilities, equipment and stakeholder prepared 4.3 Risk control measures briefed to subordinate in accordance with safety requirement 4.4 Equipment functionality test executed in accordance with safety requirement 4.5 Event scheduling and programming confirmed
			Evaluate event facility and risk management execution	 5.1 Facilities setup and risk management during pre production, production and post production evaluated in accordance with safety requirement 5.2 Information gathered during post mortem compiled

CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
6 Event Environmental And Ecological Management		The CU title describes the competency in event environmental and ecological management. He or she is responsible to ensure sustainability event management	Analyse event venue specifications	1.1 Event venue and surrounding area inspected 1.2 Existing infrastructure checked in accordance with company procedure
		incorporating socially and environmentally. The person who is competent in this CU shall be able to analyse event venue specifications, determine event environmental and ecological aspect, assess event environmental and ecological potential issues, prepare sustainable event planning,	Determine event environmental and ecological aspect	2.1 Tangible and intangible aspect of event environmental and ecological management identified in accordance with company procedure 2.2 Aspect and impact related to sustainable event management identified in accordance with company procedure
		execute environmental and ecological event management, evaluate environmental and ecological event management performance. The outcome of this competency is implementation of sustainability event management to reduce environmental impact in accordance with sustainability event	3. Assess event environmental and ecological potential issues	3.1 Element of surrounding pollution listed out in accordance with company procedure 3.2 Sustainable event element checked in accordance with company procedure 3.3 Event environmental and ecological potential risk assessed in accordance with company procedure
		management practices.	Prepare sustainable event planning	4.1 Advice from local authorities obtained 4.2 Guideline for sustainable event management referred in accordance with company procedure

CU Title	CU Code	CU Descriptor	CU Work Activities	Performance Criteria
				4.3 Waste management and pollution control plan developed in accordance with company procedure
			Execute environmental and ecological event management	 5.1 Preserve natural and built environment 5.2 Committee for environmental control formed 5.3 Reduce, reuse and recycle concept implemented in accordance with company procedure 5.4 Green procurement exercise adhered in accordance with company procedure
			Evaluate environmental and ecological event management performance	 6.1 Waste material well managed 6.2 Effective waste management system implemented 6.3 Evidence of energy and resource conservation recorded 6.4 Contribution to landfill waste reduced 6.5 Environmental and ecological event management data complied

CURRICULUM of COMPETENCY UNIT (CoCU)

Sub Sector		EVENT MAN	AGEMENT	Γ					
Job Area EVENT MANAGEMENT									
Competency Unit Title EVENT STAFF MANAGEMENT									
Learning Outcome in a practical sunit, trainees was Determine Prepare expenses Manage expenses Monitor expenses with the properties of the practical sunit, trainees was a practical sunit, trainees was prepared to the properties of the properties			scenario in a vill be able to event orgar vent work sc event group vent manpov ent work pro	accordance with oc- o:- nisation chart heduling/planning leader briefing wer deployment	event spec				anagement principles n of this competency
Competency Unit II)			Level	4	Training Duration	142 Hours	Credit Hours	
Work Activities	Related I	Knowledge	Арі	plied Skills		le / Safety / onmental	Training Hours	Delivery Mode	Assessment Criteria
Determine event organisation chart	ii. Employee iii. Event ma requireme iv. Selection staff/crew v. Event stra	ent of event					4	Lecture	i. Event job description for each section identified ii. Event manpower / level of expertise required determined iii. Staff coaching and training record

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		i. Verify event job description for each section ii. Verify event manpower / level of expertise required iii. Study staff coaching & training record iv. Select event key person v. Set up event committee member vi. Formulate event management staffing strategy and action plan	Attitude: i. Meticulous in gathering information ii. Details in translating staff coaching & training record	16	Demonstration & Observation	assessed iv. Event committee member formed v. Event management staffing strategy formulated
2. Prepare event work scheduling / planning	 i. Event run down ii. Running order management • Schedule plan • Checklist • Report format iii. Work in progress report format • Time line 			5	Lecture	 i. Run down order organised ii. Progress report format finalised iii. Event work scheduling / planning prepared

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	Date line Person in charge Reporting hierarchy iv. Event work schedule contingency plan preparation					iv. Event work schedule contingency plan checked
		i. Analyse event run down ii. Organise running order iii. Develop work in progress report format iv. Prepare contingency plan	Attitude: i. Meticulous in gathering information Safety: i. Awareness of safety requirement	20	Demonstration & Observation	
3. Carry out event group leader briefing	 i. Event order briefing technique ii. Method/skills of communication • Coaching • Observation • Feed back iii. Motivation technique 			5	Lecture	i. Event order specifications briefed ii. Responsibilities and job scope explained iii. Duration set
		 i. Brief event order specifications ii. Explain responsibilities and job scope iii. Emphasise 		20	Demonstration & Observation	

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		commitment to the duration given	Attitude: i. Confidentiality in handling event information ii. Positive thinking			
4. Manage event manpower deployment	i. Manpower deployment procedure • Leadership skills • Event projects integration • Resources management ii. Inter-personal communication skill			5	Lecture	i. Wide range of event projects integration incorporated ii. Resources and balancing tasks managed iii. Flexible and responsive
		 i. Manage/partnering/ cooperating with stakeholders ii. Incorporate wide range of event projects integration iii. Manage resources and balancing tasks iv. Apply flexible and responsive approach Tolerate Sensitive Compromise v. Apply inter-personal 		20	Demonstration & Observation	approach applied

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		communication skill	 Attitude: i. Responsible and accountable ii. Knowledgeable and resourceful in technical and non-technical information 			
5. Monitor event work progress	 i. Monitoring implementation system ii. Crisis / risk management iii. Strategy and action plan Do's and don't Lesson Suggestion and improvement Latest development 			5	Lecture	i. Subordinate work performance observed ii. Percentage of work completion measured iii. Crisis / risk management strategy applied
		 i. Monitor work performance ii. Measure percentage of completion iii. Identify challenges arise iv. Apply crisis / risk management v. Re-evaluate work procedure 	Attitude: i. Calmness in handling work pressure	22	Demonstration & Observation	

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
6. Appraise event manpower work performance	 i. Work performance analysis technique ii. Performance standard evaluation method Qualitative Quantitative iii. Planning, implementation project integration and staff assessment Self-analysis Situational analysis 			4	Lecture	i. Quality of work performance analysed ii. Job performance rated iii. Planning, implementation and organisational effectiveness assessed
		i. Examine quality of work performance ii. Assess job performance iii. Assess planning, implementation and organisational effectiveness iv. Prepare event staff management report	Attitude: i. Calmness in handling work pressure	16	Demonstration & Observation	

Employability Skills

Core Abilities	Social Skills			
 4.8 Develop and negotiate staffing plans. 4.9 Prepare project/work plans. 4.10 Utilize science and technology to achieve goals. 5.3 Allocate and record usage of financial and physical resources. 5.4 Delegate responsibilities and/ or authority. 5.5 Coordinate contract and tender activities. 06.08 Identify and analyze effect of technology on the environment. 	 Communication skills Conceptual skills Interpersonal skills Multitasking and prioritizing Self-discipline Teamwork (in group) Learning skills 			

Tools, Equipment and Materials (TEM)

ITEMS	RATIO (TEM : Trainees)				
 i. Event job description ii. Employee data base iii. Event organisation chart iv. Staff coaching & training record v. Manpower deployment procedure vi. Event run down 	1:1 1:25 1:1 1:25 1:25 1:1				

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- ix. HSE (2007), The Event Safety Guide (2nd. Edition). Health and Safety Executive. ISBN 978-1-60590-7-6-2

CURRICULUM of COMPETENCY UNIT (CoCU)

Sub Sector		EVENT MANAGEMENT							
Job Area		EVENT MANAGEMENT							
Competency Unit Title		EVENT MANAGEMENT SALES, MARKETING AND PROMOTION							
Learning Outcome		The person who is competent in this CU shall be able to apply methodical approach contributes to the value as an information gatherer for the benefit of company intelligence as well as concentrate resources on the opportunities to increase sales and achieve a sustainable competitive advantage in accordance with company business plan. Upon completion of this competency unit, trainees will be able to: Determine client requirement Present event package proposal to client Prepare sales, marketing and promotion event theme / concept Manage sponsorship Execute sales, marketing and promotional activities Evaluate sales, marketing and promotional performance							
Competency Unit I	Competency Unit ID			Level	4	Training Duration	240 Hours	Credit Hours	
Work Activities	Related I	Knowledge	Арр	plied Skills		le / Safety / ronmental	Training Hours	Delivery Mode	Assessment Criteria
Determine client requirement	 Budge Frequili. Site visit a Suitab Capac Logist Facilit 	on specification et ency and inspection bility city					4	Lecture	i. Client profiling and data examined ii. Site visit assessment performed iii. Client information and information analysed

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	 Environmental factor iii. Client information analysis Objective Creative concept Theme (look and feel) Market trend Set up committee 					
		i. Examine client profiling ii. Perform site visit iii. Analyse client information	Attitude: i. Knowledgeable and resourceful in identifying technical requirement	16	Demonstration & Observation	
2. Present event package proposal to client	i. Sales strategy ii. Event proposal development iii. Method of presentation			4	Lecture	 i. Strategic sales strategy applied ii. Viable event proposals prepared iii. Details event proposal presented

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		 i. Apply strategic sales strategy ii. Prepare viable event proposals iii. Explain details event proposal to the client iv. Apply presentation skills v. Acquire client approval 	Attitude: i. Details in developing presentable event proposals	16	Demonstration & Observation	
3. Prepare sales, marketing and promotion event theme / concept	 i. Target audience profiling analysis • Demographic • Psychographic ii. Economic studies and market research iii. Sales, marketing and promotional tools iv. Sales, marketing and promotion channels v. Type of marketing materials vi. Event marketing research and development (R&D) 			12	Lecture	 i. Demographic and psychographic profile assessed ii. Economic environment and influential factor analysed iii. Event promotional medium determined iv. Event media partner determined v. Marketing materials

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		 i. Study demographic and psychographic profile (ie. Urban, gender, culture etc) ii. Analyse economic environment and influential factor iii. Determine promotional medium (A board, internet, blog, magazine, billboard) iv. Determine media partner (publication, digital advertising, electronic) v. Arrange marketing materials vi. Set up sales, marketing and promotion team vii. Enhance advertising and promotion activities 	Attitude: i. Resourceful in gathering information	48	Demonstration & Observation	prepared vi. Sales, marketing and promotion team formed
4. Manage sponsorship	 i. Sponsorship team development • Team structure • Function ii. Sponsorship fund management iii. Marketing and promotion 			8	Lecture	i. Sponsorship committee member formed ii. Marketing and promotion administration activities executed

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	administration					iii. Guest list, patron identified
		 i. Set up sponsorship committee member (ad hoc) ii. Manage sponsorship fund iii. Carry out marketing and promotion administration activities iv. Identify guest list, patron 	Attitude: i. Integrity in managing stakeholder interest	32	Demonstration & Observation	

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
5. Execute sales, marketing and promotional activities	i. Public relation ii. Social skills iii. Networking iv. Branding trade, creative design and technology			8	Lecture	i. Public relation exercise conducted ii. Plan for successful event conceptualised iii. Marketing and promotional medium utilised iv. Branding trade,
		 i. Exercise public relation activity ii. Conceptualise plan for successful event iii. Utilise marketing and promotional medium iv. Associate branding trade, creative design and technology v. Administer sponsors interest 	Attitude: i. Politeness and friendly in sales, marketing and promotional activities	32	Demonstration & Observation	creative design and technology associated v. Sponsors interest administered

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
6. Evaluate sales, marketing and promotional performance	 i. Event revenue analysis method Profit & loss Media coverage Mileage Media Ratings Popularities Business development Sponsorship ii. Audience feedback assessment iii. Post mortem procedure iv. Standard event management sales, marketing and promotion report 			12	Lecture	i. Event revenue and performance analysed ii. Feedback from audience assessed iii. Event post mortem conducted
		i. Analyse event revenue and performance ii. Assess feedback from audience iii. Conduct event post mortem iv. Prepare event management sales, marketing and promotion report	Attitude: i. Holistic in evaluating sales, marketing and promotional performance	48	Demonstration & Observation	

Core Abilities	Social Skills		
 4.8 Develop and negotiate staffing plans. 4.9 Prepare project/work plans. 4.10 Utilize science and technology to achieve goals. 5.3 Allocate and record usage of financial and physical resources. 5.4 Delegate responsibilities and/ or authority. 5.5 Coordinate contract and tender activities. 06.08 Identify and analyze effect of technology on the environment. 	 Communication skills Conceptual skills Interpersonal skills Multitasking and prioritizing Self-discipline Teamwork (in group) Learning skills 		

ITEMS	RATIO (TEM : Trainees)			
 i. Client profiling ii. Client requirements (information) iii. Sales, marketing and promotional tools iv. Event sales kit v. Feedback form 	1:1 1:1 1:25 1:1 1:1			

- i. Kilkenny S (2011). The Complete Guide to Successful Event Planning, Atlantic Publishing Group Inc. ISBN 13:978-0-910627-92-4
- ii. Krugman C, Wright R (2007). Global Meetings and Exhibitions, John Wiley & Sons Inc. ISBN 13:978-0471-69940-8
- iii. Mc Cann D (2009), A Working Guide for Effective Meetings and Conventions (8th. Edition), Convention Industry Council. ISBN 0-470-83188-X
- iv. Toole W, Mikolaitis P (2007), Corporate Event Project Management, John Wiley & Sons Inc. ISBN 0-471-40240-0
- v. Tarlow P (2007), Event Risk Management & Safety, John Wiley & Sons Inc. ISBN 0-471-40168-4
- vi. Professional Convention Management (2008), Professional Meeting Management: Comprehensive Strategies for Meeting, Conventions and Events (Fifth Edition), PCMA. ISBN 978-0470-44-987-5
- vii. Kimball C (2011), Start Your Own Event Planning Business (3rd. Edition), Entrepreneur Media Corporation. ISBN 13:978-1-59918-415-9
- viii. Annon R, Southall R & Nagel M (2010), Organizing events and Mitigating Risk (Sport Leisure Industry), Sheridan Books. ISBN 13:978-0-7360-8290-7
- ix. HSE (2007), The Event Safety Guide (2nd. Edition). Health and Safety Executive. ISBN 978-1-60590-7-6-2

Sub Sector		EVENT MANA	AGEMENT	Ī					
Job Area EVENT MANAGEMENT									
Competency Unit Ti	itle	EVENT HOSE	PITALITY I	MANAGEMENT					
Learning Outcome The person who is competent in this CU shall be able to apply strategic management properations in maximizing the accomplishment of organizational goals and objectives in accordance requirement. Upon completion of this competency unit, trainees will be able to: Examine event order/programme details Determine event hospitality requirement Manage event hospitality requirement Confirm details of event hospitality requirement									
Competency Unit ID				Level	4	Training Duration	216 Hours	Credit Hours	
Work Activities	Related h	Knowledge	Арр	olied Skills		e / Safety / onmental	Training Hours	Delivery Mode	Assessment Criteria
Examine event order/ programme details	details ii. Job requis	nation/details atory ement					6	Lecture	i. Event order/ programme information checked ii. Protocol / special needs identified

Work Activities Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	 i. Interpret event order/ programme information ii. Determine numbers of delegation iii. Identify protocol / special needs VVIP VIP Physically challenged iv. Identify facilities requirement Accommodation Logistic Security v. Identify Food and Beverage requirement Meeting/function room Board room Holding room for VVIP / VIP Coffee house Banquet room 	Attitude: i. Meticulous in interpreting event order/ programme information	24	Demonstration & Observation	iii. Facilities requirement identified iv. Food and Beverage specifications identified

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
Determine event hospitality requirement	 i. Hospitality requirement Facilities inspection Manpower Logistic ii. Hospitality service provider / vendor Rooms Breakfast Lunch Dinner Tea break Supper break 			6	Lecture	i. Hospitality packages/rates checked ii. Accommodation capacity, services, attendance and entitlement determined
		i. Check packages/rates ii. Determine accommodation capacity and attendance iii. Determine level of accommodation entitlement and services iv. Determine optional service provider/vendor	Attitude: i. Sensitive to special needs when determining hospitality requirement	24	Demonstration & Observation	
3. Manage event hospitality requirement	 i. Event run down Job task / specifications Duration Person in charge Action to be taken ii. Hospitality operation and administration 			16	Lecture	 i. Approved hospitality packages/rates obtained ii. Correspondence and administration document

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	Letter of Appointment (LOA) /Contract Deposit Terms & condition iii. Protocol, special needs management Room reservation and arrangement Transportation Food and Beverage requirement	i. Analyse event run down requirement ii. Obtain approved hospitality packages/rates iii. Prepare correspondence and administration document iv. Manage protocol, special needs and services required	Attitude: i. Holistic in hospitality management	72	Demonstration & Observation	prepared iii. Protocol, special needs and services handled

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
4. Confirm details of event hospitality requirement	Hospitality reservation confirmation procedure Service provider terms and conditions			12	Lecture	i. Hospitality cost incurred calculated ii. Hospitality booking procedure followed iii. Event
		i. Calculate hospitality cost incurred ii. Fulfil hospitality booking procedure iii. Prepare event hospitality management report	Attitude: i. Firm in making decisions	56	Demonstration & Observation	hospitality management report prepared

Core Abilities	Social Skills			
 4.8 Develop and negotiate staffing plans. 4.9 Prepare project/work plans. 4.10 Utilize science and technology to achieve goals. 5.3 Allocate and record usage of financial and physical resources. 5.4 Delegate responsibilities and/ or authority. 5.5 Coordinate contract and tender activities. 06.08 Identify and analyze effect of technology on the environment. 	 Communication skills Conceptual skills Interpersonal skills Multitasking and prioritizing Self-discipline Teamwork (in group) Learning skills 			

ITEMS	RATIO (TEM : Trainees)
 i. Event run down order ii. Protocol / special needs information iii. Client's information iv. Hospitality information collate • Accommodation • Food and beverage • Transfer • Special Needs 	1:1 1:1 1:1 1:25

- i. Kilkenny S (2011). The Complete Guide to Successful Event Planning, Atlantic Publishing Group Inc. ISBN-13:978-0-910627-92-4
- ii. Professional Convention Management (2008), Professional Meeting Management: Comprehensive Strategies for Meeting, Conventions and Events (Fifth Edition), PCMA. ISBN 978-0470-44-987-5
- iii. Kimball C (2011), Start Your Own Event Planning Business (3rd. Edition), Entrepreneur Media Corporation. ISBN-13:978-1-59918-415-9
- iv. Annon R, Southall R & Nagel M (2010), Organizing events and Mitigating Risk (Sport Leisure Industry), Sheridan Books. ISBN 13:978-0-7360-8290-7
- v. HSE (2007), The Event Safety Guide (2nd. Edition). Health and Safety Executive. ISBN 978-1-60590-7-6-2
- vi. Walker J,(2008) Introduction to Hospitality (5th Edition), Pearson, ISBN-13:978-0135139288
- vii. Kotler P, Bowen J, Makens J (2009), Marketing for Hospitality &Tourism (5th Edition) Prentice Hall, ISBN-13:978-0135045596
- viii. Powers T, Barrows C.W,(2006) Introduction to Management in the Hospitality Industry, 10th Edition, ISBN 0-47127457-7
- ix. Peter Jones. (2006) Introduction to Hospitality Operations. New York: Continuun, ISBN 0-936083-09-3
- x. Tom Powers and Clayton W. Barrows (2006) Introduction to Hospitality Industry, .New York. John Wiley. ISBN0471-35899-1

Sub Sector		EVENT MAN	AGEMENT	-					
Job Area		EVENT MANAGEMENT							
Competency Unit T	nit Title EVENT BUDGET PREPARATION								
The person who is competent in this CU shall be able to provide useful information to superior wit aids in the prediction of the amounts, timing and uncertainty of budget and cash flows in accordance cost control procedures. Upon completion of this competency unit, trainees will be able to: • Analyse event specifications and requirement • Allocate event budget • Calculate event manpower / overhead costing • Prepare event budget for approval • Present budget to management (profit & loss)									
Competency Unit II)			Level	4	Training Duration	256 Hours	Credit Hours	
Work Activities	Related I	Knowledge	Арј	olied Skills		e / Safety / onmental	Training Hours	Delivery Mode	Assessment Criteria
Analyse event specifications and requirement	requireme Venue Talent Techn Non-te ii. Event env analysis iii. Event logi requireme Acces	e & capacity t ical echnical vironmental estic					4	Lecture	i. Information of event specification and requirement examined ii. Event environmental factor consequences assessed

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	iv. Event creative concept					iii. Event logistic specifications checked iv. Event theme and concept studied
		 i. Examine event specification and requirement ii. Assess event environmental factor consequences iii. Check event logistic requirement iv. Identify event theme and concept v. List event key line / main items 	Attitude: i. Meticulous in analysing event specification and requirement	16	Demonstration & Observation	
Allocate event budget	 i. Budgeting and costing recommendation Materials Room reservation Food and Beverage Transportation Security 			4	Lecture	 i. Event technical specifications and equipment costing estimated ii. Operational and capital

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	 Facilities Talent Miscellaneous ii. Operational and capital expenditure 					expenditure cost element differentiated iii. Budget for direct cost and indirect cost allocated
		i. Determine event technical specifications and equipment costing ii. Determine operational and capital expenditure cost element iii. Distribute budget for direct cost and indirect cost	Attitude: i. Balance in allocating budget	16	Demonstration & Observation	allocated
3. Calculate event manpower / overhead costing	i. Event manpower / overhead costing allocation • Overtime • Allowances (mileage/meals) • Freelance / casual labour • Uniform • Entertainment • Miscellaneous • Staff welfare ii. Welfare guidelines iii. Employment Act			16	Lecture	i. Manpower / overhead cost element determined ii. Manpower / overhead costing estimated iii. Direct and indirect manpower cost determined

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		Estimate event manpower / overhead costing Determine direct and indirect manpower cost	Attitude: i. Precise in calculating manpower cost	72	Demonstration & Observation	
4. Prepare event budget for approval	 i. Event official quotation • Fixed cost • Rental • Wages • Non fixed cost • Third party cost • Indirect material ii. Event sponsorship value 			16	Lecture	i. Feasibility study conducted ii. Breakdown of event costing element identified iii. Committed value of sponsorship identified
		 i. Carry out event budget feasibility study ii. Identify event breakdown costing element iii. Identify internal cost iv. Identify committed value of sponsorship v. Administer tax and financial control vi. Determine percentage of internal and external capital 		72	Demonstration & Observation	iv. Tax and financial control managed v. Percentage of internal and external capital listed

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
			Attitude: i. Analytical in conducting feasibility study			
5. Present event budget to management (profit & loss)	 i. Event budget proposal presentation technique Operational expenditure Capital expenditure Return on investment Risk factor / contingency plan ii. Management review and procedure 			8	Lecture	i. Event budget proposal explained ii. Proposed event budget reviewed by management iii. Event budget endorsed
		i. Explain event budget proposal ii. Review event budget iii. Obtain approval from superior iv. Apply presentation skills	Attitude: i. Professional in presenting event budget proposal ii. Adhere to presentation etiquette	32	Demonstration & Observation	

Core Abilities	Social Skills				
 4.8 Develop and negotiate staffing plans. 4.9 Prepare project/work plans. 4.10 Utilize science and technology to achieve goals. 5.3 Allocate and record usage of financial and physical resources. 5.4 Delegate responsibilities and/ or authority. 5.5 Coordinate contract and tender activities. 06.08 Identify and analyze effect of technology on the environment. 	 Communication skills Conceptual skills Interpersonal skills Multitasking and prioritizing Self-discipline Teamwork (in group) Learning skills 				

ITEMS	RATIO (TEM : Trainees)
 i. Event run down order ii. Code of Ethics manual – (welfare guidelines) iii. Employment Act iv. Employee database 	1:1 1:1 1:1 1:25

- i. Kilkenny S (2011), The Complete Guide to Successful Event Planning, Atlantic Publishing Group Inc. ISBN 13:978-0-910627-92-4
- ii. Krugman C, Wright R (2007). Global Meetings and Exhibitions, John Wiley & Sons Inc. ISBN 13:978-0471-69940-8
- iii. Professional Convention Management (2008), Professional Meeting Management: Comprehensive Strategies for Meeting, Conventions and Events (Fifth Edition), PCMA. ISBN 978-0470-44-987-5
- iv. Kimball C (2011), Start Your Own Event Planning Business (3rd. Edition), Entrepreneur Media Corporation. ISBN 13:978-1-59918-415-9
- v. Annon R, Southall R & Nagel M (2010), Organizing events and Mitigating Risk (Sport Leisure Industry), Sheridan Books. ISBN 13:978-0-7360-8290-7
- vi. HSE (2007), The Event Safety Guide (2nd. Edition). Health and Safety Executive. ISBN 978-1-60590-7-6-2
- vii. Kemp S, Dunbar E (2003), Budgeting for Managers, McGraw Hill, ISBN 0-07-139133-9
- viii. Bragg S M (2011), Budgeting: A Comprehensive Guide, Steven M. Bragg, ISBN 13:978-0-9800399-4-5
- ix. Mecham J (2010), You Need A Budget, Jesse Mecham. ISBN 0-13-978-0-13-5199106
- x. Lawrence J (2010), The Budget Kit: The Common Cents Money Management Workbook, Kaplan Professional, ISBN 0-7931-4128-1

Sub Sector		EVENT MAN	EVENT MANAGEMENT						
Job Area		EVENT MANAGEMENT							
Competency Unit T	itle	EVENT FACIL	EVENT FACILITY AND RISK MANAGEMENT						
The person who is competent in this CU shall be able to provide excellent event facilities set up vaccordance with event specification and safety requirement. Upon completion of this competence be able to: Study type of event and venue facilities specifications Identify potential hazard Perform event facilities risk assessment Manage event facilities set up and risk control measures Evaluate event facility and risk management execution									
Competency Unit IE)			Level	4	Training Duration	176 Hours	Credit Hours	
Work Activities	Related F	Knowledge	Арр	lied Skills		de / Safety / ronmental	Training Hours	Delivery Mode	Assessment Criteria
Study type of event and venue facilities specifications	☐ Durati ☐ Perso ☐ Action ii. Event ord specificati ☐ Specia protocc ☐ Safety (Nation	sk / ications on n-in-charge to be taken er and ons I needs and					4	Lecture	i. Event and venue facilities specification referred ii. Event technical specification examined iii. Event facilities specifications checked

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	iii. Venue facilities specifications • Venue/location • Technical specifications and equipment used • General equipment • Audio visual • Storage equipment • Portable restroom • Communication tools					
		i. Analyse event run down requirement ii. Examine event specification iii. Examine venue facility specification	Attitude: i. Meticulous in analysing information	14	Demonstration & Observation	

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
Identify potential hazard	 i. Hazard influence factor • Human factor • Technological factor • Nature / environmental factor ii. Aspect and impact risk assessment procedure 			4	Lecture	i. Potential hazard related to human factor identified ii. Potential hazard related to technological factor identified iii. Potential hazard related
		i. Carry out aspect and impact risk assessment ii. Determine potential hazard related to human factor - type and size of crowd expected, level of crowd participation iii. Determine potential hazard related to technological factor - mechanical, utilities such as gas and electricity iv. Determine potential hazard related to nature/environmental factor - the physical location and site area conditions, weather, ground impact	Attitude: i. Meticulous in conducting risk assessment	14	Demonstration & Observation	to nature / environmental factor identified

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
3. Perform event facilities risk assessment	 i. Event facilities risk assessment procedure ii. Event safety and security requirement Health and safety issues Crisis management Major incident/safety plan Security arrangements Crowd management planning Traffic control iii. Technical / maintenance specifications Provision of facilities Public utilities Waste management Special need groups 			10	Lecture	i. Event facilities risk assessment procedure interpreted ii. Safety and security requirement determined iii. Assess technical / maintenance requirement listed
		i. Check event facilities risk assessment procedure ii. Analyse safety and security requirement iii. Analyse technical / maintenance requirement iv. Prepare contingency plan	Attitude: i. Sensitive to safety issues	40	Demonstration & Observation	

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
4. Manage event facilities setup and risk control measures	i. Authorities and legislative requirement ii. Facilities, equipment and stakeholder insurance iii. Risk control measures • Legislative requirement • Emergency response and preparedness iv. Equipment functionality test v. Event scheduling and programming			10	Lecture	i. Legislative requirement and authorities approval recorded ii. Facilities, equipment and stakeholder insurance provided iii. Risk control measures explained iv. Equipment functionality test (dry run)
		 i. Acquire authorities and legislative approval requirement (license, permit, talent release form (performing rights)) ii. Prepare insurance for facilities, equipment and stakeholder iii. Explain and coordinate risk control measures to subordinate iv. Monitor equipment functionality test (dry run) v. Confirm event scheduling/programming 		40	Demonstration & Observation	result justified

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
			Attitude: i. Precise in equipment functionality test procedure			
5. Evaluate event facility and risk management execution	 i. Facilities set up and risk management Pre-production Production Post production ii. Risk management review 			8	Lecture	i. Facilities set up and risk management record assessed ii. Event facility and risk management
		i. Assess facilities set up and risk management	Attitude: i. Analytical in analysing risk assessment data	32	Demonstration & Observation	report validated

Core Abilities	Social Skills				
 4.8 Develop and negotiate staffing plans. 4.9 Prepare project / work plans. 4.10 Utilize science and technology to achieve goals. 5.3 Allocate and record usage of financial and physical resources. 5.4 Delegate responsibilities and/ or authority. 5.5 Coordinate contract and tender activities. 06.08 Identify and analyze effect of technology on the environment. 	 Communication skills Conceptual skills Interpersonal skills Multitasking and prioritizing Self-discipline Teamwork (in group) Learning skills 				

ITEMS	RATIO (TEM : Trainees)
 i. Emergency Response and Preparedness procedure ii. Event run down iii. Event order and specifications iv. Venue facilities specifications v. Event facilities risk assessment procedure vi. Equipment functionality test procedure vii. Equipment manual 	1:5 1:1 1:1 1:1 1:5 1:5

- 1. Kilkenny S (2011), The Complete Guide to Successful Event Planning, Atlantic Publishing Group Inc. ISBN 13:978-0-910627-92-4
- 2. Krugman C, Wright R (2007). Global Meetings and Exhibitions, John Wiley & Sons Inc. ISBN 13:978-0471-69940-8
- 3. Mc Cann D (2009), A Working Guide for Effective Meetings and Conventions (8th. Edition), Convention Industry Council. ISBN 0-470-83188-X
- 4. Toole W, Mikolaitis P (2007), Corporate Event Project Management, John Wiley & Sons Inc. ISBN 0-471-40240-0
- 5. Tarlow P (2007), Event Risk Management & Safety, John Wiley & Sons Inc. ISBN 0-471-40168-4
- 6. Professional Convention Management (2008), Professional Meeting Management: Comprehensive Strategies for Meeting, Conventions and Events (Fifth Edition), PCMA. ISBN 978-0470-44-987-5
- 7. Kimball C (2011), Start Your Own Event Planning Business (3rd. Edition), Entrepreneur Media Corporation. ISBN 13:978-1-59918-415-9
- 8. Annon R, Southall R & Nagel M (2010), Organizing events and Mitigating Risk (Sport Leisure Industry), Sheridan Books. ISBN 13:978-0-7360-8290-7
- 9. HSE (2007), The Event Safety Guide (2nd. Edition). Health and Safety Executive. ISBN 978-1-60590-7-6-2

Sub Sector		EVENT MAN	AGEMENT	•					
Job Area		EVENT MAN	AGEMENT	-					
Competency Unit	Γitle	EVENT ENVIR	ONMENTA	L AND ECOLOG	ICAL MAN	IAGEMENT			
Learning Outcome		The person who is competent in this CU shall be able to ensure sustainability event management incorporate socially, environmentally and implementation of sustainability event management to reduce environmental impactordance with sustainability event management practices. Upon completion of this competency unit, trainees able to: • Analyse event venue specifications • Determine event environmental and ecological aspect • Assess event environmental and ecological potential issues • Prepare sustainable event planning • Execute environmental and ecological event management • Evaluate environmental and ecological event management performance				vironmental impact in			
Competency Unit	D			Level	4	Training Duration	170 Hours	Credit Hours	
Work Activities	Related F	Knowledge	Арр	olied Skills		le / Safety / onmental	Training Hours	Delivery Mode	Assessment Criteria
Analyse event venue specifications	ii. Event ver surroundii inspected iii. Geograph assessme • Layou • Surrou • Infrast	ical aspect nue and ng area ical aspect					4	Lecture	i. Event venue specifications interpreted ii. Venue site visit conducted iii. Suitability of geographical aspect assessed

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		i. Check event venue specifications ii. Carry out venue site visit iii. Assess suitability of geographical aspect	Attitude: i. Meticulous in analysing information	16	Demonstration & Observation	
2 Determine event environmental and ecological aspect	 i. Stakeholder requirement Occupational Safety & Health Act (OSHA) Environmental Quality Act (EQA) Hazard Analysis And Critical Control Points (HACCP) Perbadanan Pengurusan Sisa Pepejal & Pembersihan Awam (PPSPPA) ii. Environmental and ecological tangible aspect Plants and derivatives Living creatures Land 			4	Lecture	i. Stakeholder procedure and requirement checked ii. Environmental and ecological tangible and intangible aspect examined

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
	 Water Buildings Facilities Tools iii. Environmental and ecological intangible aspect Information Technologies Traditions/culture Ideas Policies Public programs 					
		i. Interpret stakeholder requirement ii. Examine environmental and ecological tangible aspect iii. Examine environmental and ecological intangible aspect	Attitude: i. Meticulous in interpreting authorities and legislative requirement	16	Demonstration & Observation	

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
3 Assess event environmental and ecological potential issues	 i. Sustainable event element ii. Environmental and ecological risk assessment Qualitative Quantitative 			6	Lecture	i. Sustainable event element listed ii. Environmental and ecological risk potential assessed
		i. Check sustainable event element ii. Carry out environmental and ecological potential risk assessment • Land pollution • Water pollution • Noise pollution • Atmosphere • Living nature • Demographic • Energy use • Access road	Attitude: i. Analytical in assessing environmental and ecological potential risk	24	Demonstration & Observation	

	Work Activities		Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	A	ssessment Criteria
4	Prepare sustainable event planning	i. ii. iii.	Authority and legislative requirement Sustainable event management guidelines Waste management and pollution control			8	Lecture	i. ii.	Authority and legislative requirement referred Sustainable event management guidelines
				 i. Cooperate effectively with local authorities ii. Prepare general production requirement iii. Apply sustainable procurement guidelines iv. Develop waste management plans v. Prepare green transport planning vi. Apply pollution control requirement 	Attitude: i. Constructive in preparing sustainable event planning	32	Demonstration & Observation	iii.	checked Viability of sustainable event planning justified
5	Execute environmental and ecological event management	i. ii. iii.	Event environmental and ecological management Natural and built environment preservation Fundamental of reduce, reuse and recycle			8	Lecture	i.	Waste disposal management delivered by service provider (third party)

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
		i. Ensure waste disposal		32	Demonstration	ii. Natural and built environment preserved iii. Reduce, reuse and recycle concept applied successfully
		in line with environmental and ecological management requirement ii. Preserve natural and built environment iii. Manage impacts of pollution to the surrounding environment iv. Appoint team throughout pre-event, event and post-event periods v. Implement reduce, reuse and recycle concept vi. Activate restorative measures	Attitude: i. Holistic in briefing subordinate	32	& Observation	iv. Restorative measures activated

Work Activities	Related Knowledge	Applied Skills	Attitude / Safety / Environmental	Training Hours	Delivery Mode	Assessment Criteria
6 Evaluate environmental and ecological event management performance	 i. Event environmental and ecological management ii. Energy and resource conservation iii. Event environmental and ecological assessment procedure 			4	Lecture	i. Pollution status checked ii. Waste management implementation assessed iii. Energy and resources used minimised
		i. Assess surrounding pollution status ii. Assess waste management effectiveness iii. Assess pollution level iv. Record environmental and ecological event management status	Attitude: i. Sensitive to environmental and ecological factor	16	Demonstration & Observation	

Core Abilities	Social Skills				
 4.8 Develop and negotiate staffing plans. 4.9 Prepare project/work plans. 4.10 Utilize science and technology to achieve goals. 5.3 Allocate and record usage of financial and physical resources. 5.4 Delegate responsibilities and/ or authority. 5.5 Coordinate contract and tender activities. 06.08 Identify and analyze effect of technology on the environment. 	 Communication skills Conceptual skills Interpersonal skills Multitasking and prioritizing Self-discipline Teamwork (in group) Learning skills 				

ITEMS	RATIO (TEM : Trainees)
 i. Event venue specifications ii. Event run down iii. Occupational Safety Health Act (OSHA) iv. Department Of Environment (EQA) v. Hazard Analysis And Critical Control Points (HACCP) Procedure vi. Green Procurement Guidelines vii. Perbadanan Pengurusan Sisa Pepejal & Pembersihan Awam (PPSPPA) –Act 672 	1:1 1:5 1:5 1:5 1:5

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Table 8: Training hour summary

SECTOR	: HOSPITALITY AND TOURISM
SUB SECTOR	: EVENT MANAGEMENT
JOB AREA	: EVENT MANAGEMENT
JOB LEVEL	: FOUR (4)

CU ID	Competency Unit	Training Hour
	EVENT STAFF MANAGEMENT	142
	EVENT MANAGEMENT SALES, MARKETING AND PROMOTION	240
	EVENT HOSPITALITY MANAGEMENT	216
	EVENT BUDGET PREPARATION	256
	EVENT FACILITY AND RISK MANAGEMENT	176
	EVENT ENVIRONMENTAL AND ECOLOGICAL MANAGEMENT	170
	Total Training Program Hours	1200